



CLIENT: Fleet Pharmaceutical
PROJECT: Global Growth



“Dynamic Quest has proven to be an excellent partnership for Fleet Laboratories. They strove to understand our business needs and provided the knowledge and support that enabled us to achieve our business goals.”

Patricia Arthur,
Director of Global IT,
Fleet Pharmaceutical





About the Company

Established as a small, family-run pharmacy in 1869 by Dr. Charles Browne Fleet, today C.B. Fleet Family of Companies manufactures personal health and beauty care products that are distributed to more than 100 countries worldwide. C.B. Fleet’s offerings include feminine care, laxatives, oral care, skin care, and oral re-hydration product lines. The corporate office is nestled in the mountains of Lynchburg, Virginia with additional key sites in England, Sweden, Spain and Singapore. Recognizing the business need to bring all sites into a globally connected network, Dynamic Quest was assigned the task of stabilizing localized networks, designing and deploying a global infrastructure as well as migrating all of the networks to a common authoritative structure.

The Challenge

This project required that it progress quickly in order to meet the business needs of the company. Coordination with network vendors took place to get all sites connected via an MPLS network. During this time, on site support was needed to supplement the existing IT staff and address multiple goals. The biggest challenge was to maintain and support multiple existing systems, while developing solutions to meet the requirements of security needs, network resiliency and customization.

The Solution

During this time of growth one or more engineers were assigned for onsite support with the primary task of:

- Global wireless
- Storage
- Video conferencing
- Disaster recovery

Dynamic Quest also worked closely with vendors and service providers to establish the design and deployment plan for connecting seven geographic locations across the globe. Once site connection was validated, the migration of the existing domain, applications and e-mail hosting was completed, creating one large network of multiple child domains. With all sites communicating within a single domain structure, ongoing support is still in place to help assist the global community and move forward with new business initiatives involving strategies for:

- Server Consolidation
- Virtualization Storage
- SANs Storage and Replication Solutions
- Audio and Video conferencing
- Off Site Disaster Recovery

Global Growth



The Result

The Fleet Family of Companies has the infrastructure in place to meet its global business needs. Through a close relationship with Dynamic Quest, they have access to expertise enabling them to tackle new and exciting options that were not previously available to the organization. While the methods and tools of business continue to change with growth, C.B. Fleet has the foundation established to meet those challenges directly and with continued success.



Client Name:
Fleet Pharmaceutical

Project:
Global Growth

Services Performed:
On Site Support, Network Deployment and Migration

“The Dynamic Quest team is skilled, flexible and committed. As well as providing excellence in technology, they quickly adapted to the intricacies of a developing cross cultural team. They have been a critical factor in delivering the global environment we were looking for.”



Patricia Arthur,
 Director of Global IT,
Fleet Pharmaceutical